



EXECUTIVE  
EDUCATION  
2020



# FINANCIAL LEADERSHIP OF OPERATIONS

Asia Pacific Executive Programme

THE STRONGEST LINK – FINANCE AND OPERATIONS

INSPIRING FINANCE LEADERS  
TO MAKE THEIR MARK ON OPERATIONS





## THE FIVE KEY QUESTIONS ON FINANCIAL LEADERSHIP OF OPERATIONS

Many finance executives need to explore the operations management and supply chains in a more in-depth manner. Why? Because if they have only a vague idea of what is inside the workings of their own operations and supply chains – then how can they lead the charge into the brave new world?

### PROGRAMME LEADERS



**Vivek Sood**  
Chartered Financial Analyst  
MBA (AGSM), LLM (U. Lon)



**Tony Fedorowicz**  
MBA (MGSM), B.Sc (Syd)



**Garry Baddock**  
MBA (CGSB), CPA

**WHY** Chief Financial Officers (CFOs) and their teams of finance executives have a key role to play in the business management. They are uniquely placed to understand not only the key operational decisions but also the full financial impact of these decisions right up to the published financial results.

Financial Leadership of Operations Executive Programme is designed to help companies meet this challenge. It develops dynamic Finance Leaders who can integrate financial leadership with operations and strategic management.

**WHAT** Many CFOs recognise the challenge. They want to understand the Operations Management and Supply Chain Management in a more in-depth manner. However, most courses on the topic are designed and delivered from the point of view of operations executives rather than finance executives. Hence there is a lot of redundant material while at the same time not enough material of real financial interest.

The solution is to attend the one day programme in Financial Leadership of Operations. This programme will not only provide you with cutting edge information on operations and supply chain management, but also equip you on how to apply this information to your financial management and to overall business strategy. So, whether you are preparing your next board report, or your next annual report - you will not be merely regurgitating information provided by others - you will be well equipped to test, verify and authenticate the information.

### PROFESSIONAL BENEFITS

- Be a real part of operational change leadership team in your business
- Provide unique perspectives – a strong combination of your knowledge in finance and operations
- Grow your business to a new height – global supply chain leaders win outstanding competitive advantages for their businesses

### PERSONAL BENEFITS

- Grow your career to new heights – from CFO to CEO, from a finance executive to CFO or a General Manager, from a finance analyst to a Commercial Manager
- Increase your marketable skills and capabilities in a rapidly changing work environment. Don't just talk a good game – learn to play it
- Join a growing network of strategic thought leaders who can straddle the worlds of finance and operations with an equal ease

### PROGRAMME FEATURES

- One day concentrated learning – no need to be away from work for too long
- Experiential learning in real world environment from real world thought leaders
- Focus on cutting edge ideas, concepts and their applications to your business – no vague finance or supply chain theories

**WHO** Financial Leadership of Operations Executive Programme is designed for those finance leaders – CFOs, finance executives, finance managers and finance analysts – who want to make a positive impact on their overall business. Those who do not just want to tally and report the results of the action – but also influence the action in a positive manner.

**HOW** This executive programme is not merely a theoretical classroom exercise. What you learn by doing stays in your memory for a long time – and you are able to transpose and apply it in your business situation effectively. You will be continuously challenged to think on the cutting edge in a supportive group environment. This programme will empower you to be more effective faster – in operations, in supply chain and in strategy.

*Finance leaders are constantly challenged to engage with their operations and supply chain counterparts. Financial Leadership of Operations Executive Programme provides the knowledge, the expertise and the network to enable that.*



**“At last you will be able to sleep easy at night knowing that there is a verifiable link between the numbers that you report and operations that you help manage.”**



WHEN	WEEK 1	WEEK 2	WEEK 3	ON-GOING
What	Preparatory work	Webinar	Workshop	Part of alumni community
Activity	Programme kick-off	Programme preparation	Interactive face to face training	Share resources, experiences and benefit
How	Introduction and pre-reading	Case studies	Learning materials and case studies	On-line community

### INDICATIVE WORKSHOP OVERVIEW – WHAT YOU WILL LEARN?

The workshop covers material of most interest and use to the finance executives interested in operations and supply chain management. It is designed for those who want to accelerate their professional and personal development without going through time consuming and laborious theoretical diversions. Some of the key questions you will answer are:

- Why many finance executives lose credibility when talking about their operations to the CEOs and the board of directors? What is the best way to ensure they keep that credibility?
- What are some of the most common mis-assumptions that finance executives make when conducting operational cost analysis? What are the strategic and political implications of these assumptions?
- How budgets go awry despite your best efforts and what operational steps are necessary to keep control of the budgets?
- Why nearly all the cost-to-serve models are flawed and how to ensure your modeling drives good decision making and positive action?
- How to recognise the key symptoms of the most common operational problems well before they show up on financial results?

### WHAT OTHERS SAY

"Two things I noticed about Global Supply Chain Group when I worked with them were their impeccable integrity (and commitment to the project) and their strategic thinking capability. With their depth of experience and ability to transcend cultures, the company will be a huge success in the coming years. Good Luck!!"  
**Director of Sales, Global Aircraft Parts Corporation**

"Global Supply Chain Group's supply chain credentials are unbeatable - in finance, strategy and operations, we have not found a better results oriented company. The results surpassed our expectations. Global Supply Chain Group's results speak for themselves."  
**Senior Operations Executive, Global Oil and Gas Shipping Company**

"Global Supply Chain Group created outstanding results in our airlines Maintenance and Supply Chain. Its understanding of business situation, ability to simultaneously see detail and the big picture, and emphasis on looking for the best way forward were responsible for the results. I fully endorse and recommend GSCG for creating outstanding transformations in complex operational situations."  
**Head of Maintenance, Global MRO**

"They helped us challenge our whole supply chain process to identify and deliver significant improvements. These improvements ranged from leading edge ideas to the application of proven fundamentals. Its attention to detail and pragmatic approach ensured we were successful in a systematic and sustainable manner."  
**Regional Supply Chain Executive, Global Chemicals Corporation**



# WHEN PARTICIPATING IN A GLOBAL SUPPLY CHAIN GROUP PROGRAMME

Learn from the world's best thought leaders and practitioners in finance, in operations, in supply chain and in strategy

- Increase your influence and credibility in the board room
- Skyrocket your career even in a volatile and uncertain corporate world
- Add to your company's profitability despite challenging economic times
- Make your company's customers happy no matter how demanding they become
- Build longer lasting lead over your competitors



## Your Workshop Facilitators

### Vivek Sood

- Nearly 25 years experience as a top corporate consultant to boards, CEOs and senior executive teams on operations, supply chains and strategy, and as an operations leader
- Chartered Financial Analyst (CFA) passed the level 3 exam in 2001, Kept the charter till 2018
- Master of Business Administration (AGSM)
- Highly acclaimed author of many books
- More information on <http://www.linkedin.com/in/vivek>

### Tony Fedorowicz

- Over 20 years experience as senior executive, practitioner and trusted advisor in leading supply chain management practices across numerous industries and geographical footprints
- Master of Business Administration (MGSM)
- Author of many influential articles
- More information on <http://au.linkedin.com/pub/tony-fedorowicz/1/764/777>

### Garry Baddock

- Chief Operating Officer - Graphite Energy (since 2009). Garry is accountable for Engineering, R&D, Project Execution, Supply Chain, Compliance HR and Finance
- Previously Chief Procurement Officer and Vice President of Real Estate at Unisys, based in Philadelphia USA. Accountable for US\$3.5 billion of third party expenditure and a real estate portfolio of over 95,000 square meters
- MBA (CGSB), CPA and a Bachelor of Commerce (Accounting)
- More information on <http://au.linkedin.com/pub/garry-baddock/1/207/a16>

<b>Where</b>	TBD Onsite, or offsite
<b>When</b>	Date TBD Registration opens at 8.30 am for a 9.00 am start Programme ends at 5.00 pm
<b>Fee</b>	The programme fee includes tuition, study material, lunch and morning and afternoon tea. Travel expenses or living expenses are not covered for interstate travelers. Global Supply Chain Group reserves the right to modify the programme fee at any time.  The total programme fee is AUD 3,995 for the first participant from your company. For a limited time, one co-worker may attend the programme for free with each paid participant.
<b>Terms and Conditions</b>	Places can only be guaranteed by a purchase order number or credit card details. Invoices are payable within 7 days from the invoice date. Cancellations are non-refundable, but can be applied towards future programmes.
<b>Questions</b>	For more information, contact David Ball on <a href="mailto:workshops@globalscgroup.com">workshops@globalscgroup.com</a> or (02) 8920 0694

### Registration

Register me     Register one additional colleague     Send me more information

Name \_\_\_\_\_ Title \_\_\_\_\_

Company \_\_\_\_\_

Telephone \_\_\_\_\_ Email \_\_\_\_\_

Send an invoice     Purchase Order     Credit Card

Purchase Order or Credit Card Number \_\_\_\_\_

Name on Credit Card \_\_\_\_\_

Expiration date \_\_\_\_\_ Security code \_\_\_\_\_

Please email a scan to [workshops@globalscgroup.com](mailto:workshops@globalscgroup.com)